

A photograph of medical professionals in a clinical setting, overlaid with a semi-transparent orange filter. A woman in a white lab coat is pointing at a computer monitor, while a man in a white lab coat and stethoscope looks on. The background is a warm, orange-toned image of a hospital or clinic.

ONC ISPTF

Real-Time Patient Pricing Transparency

Kim Boyd and Ryan Tarzy

July 9, 2019

covermymeds®

OUR MISSION

CoverMyMeds helps patients
get the medication they need to
live healthy lives.

Healthier Lives



Largest Network



2018: A Monumental Year of Service

In 2018, CoverMyMeds processed a record number of PA requests — **41.7 million total** — saving time for providers and patients.



10.4 million hours

saved by providers in preventing phone calls and faxes



118.6 million days

saved in time to therapy for patients by completing PA requests at the point of prescribing



\$343.4 million

saved by providers' offices by keeping staff off phones and fax machines¹

1. Based on median registered nurse salary of \$68,450 per year.



Real-Time Benefit Check (RTBC)

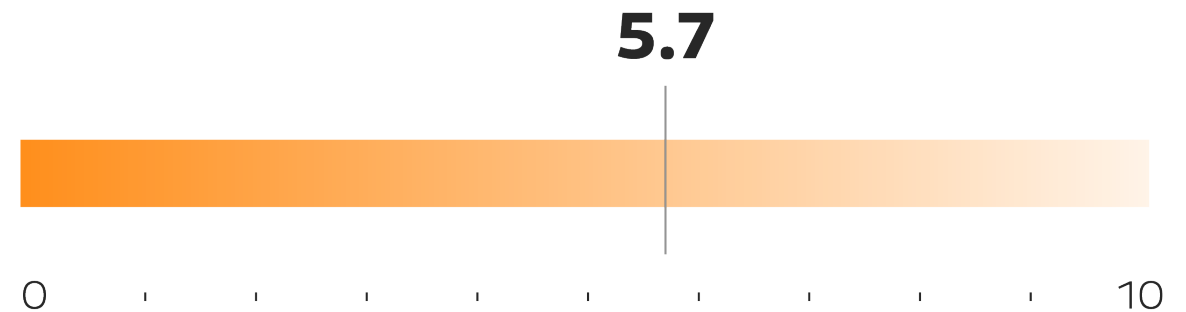
2018 Real-Time Benefit Check National Adoption Scorecard



A Lack Of Price Transparency

At the point of prescribing, formulary and benefit (F&B) coverage information, patient assistance, pharmacy cost and cash price options – among other cost-contributing factors – are rarely available.

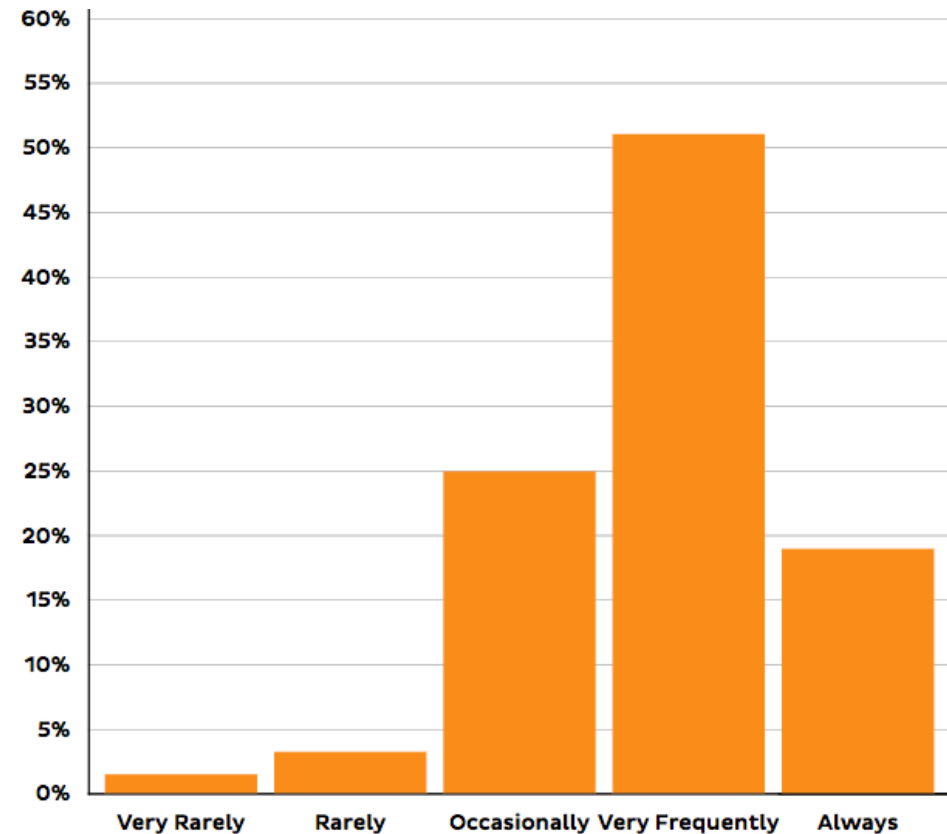
Providers who currently have access to formulary and benefit information in their EHR have an average trust rating of only 5.7/10.¹



Prescribers Talk About Medication Cost

SURVEY QUESTION: How often do you have a conversation with your patient about if they can afford the medication you plan to prescribe?

70% of prescribers indicated they frequently or always converse with their patient about whether they can afford the medication they plan to prescribe.



National Patient Survey Data

CoverMyMeds conducted a national survey to both patients and providers to see how we can help avoid prescription barriers even further.

SURVEY QUESTION:

Have you ever received a prescription that cost more than you expected?



75% of patients report that they've received a prescription that cost more than they expected.

SURVEY QUESTION:

Have you ever not filled a medication because it was too expensive?



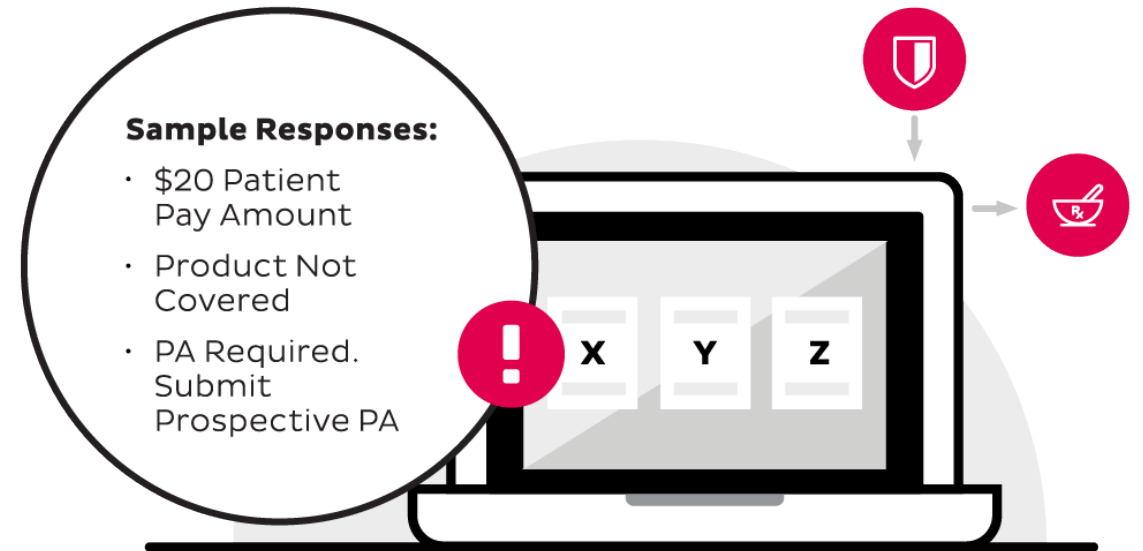
52% of patients surveyed said that they did not fill a prescription because it cost too much.

Empowering providers and patients to make decisions about their medication therapy before finalizing the prescription.

Introducing RxBenefit Clarity

Delivering True Price Transparency at the Point-of-Prescribing

- Determines accurate patient pay amount at the patient's preferred pharmacy and whether PA is required
- Provides real-time, focused insights via the physician workflow
- Eliminates various prescribing barriers that may lead to callbacks from the pharmacy and restocking
- Helps improve physician and patient satisfaction



| The Power Of The Pharmacy Network



Patient Benefit Lookup

Critical patient benefit information is only present **35% of the time.**



Patient Assistance

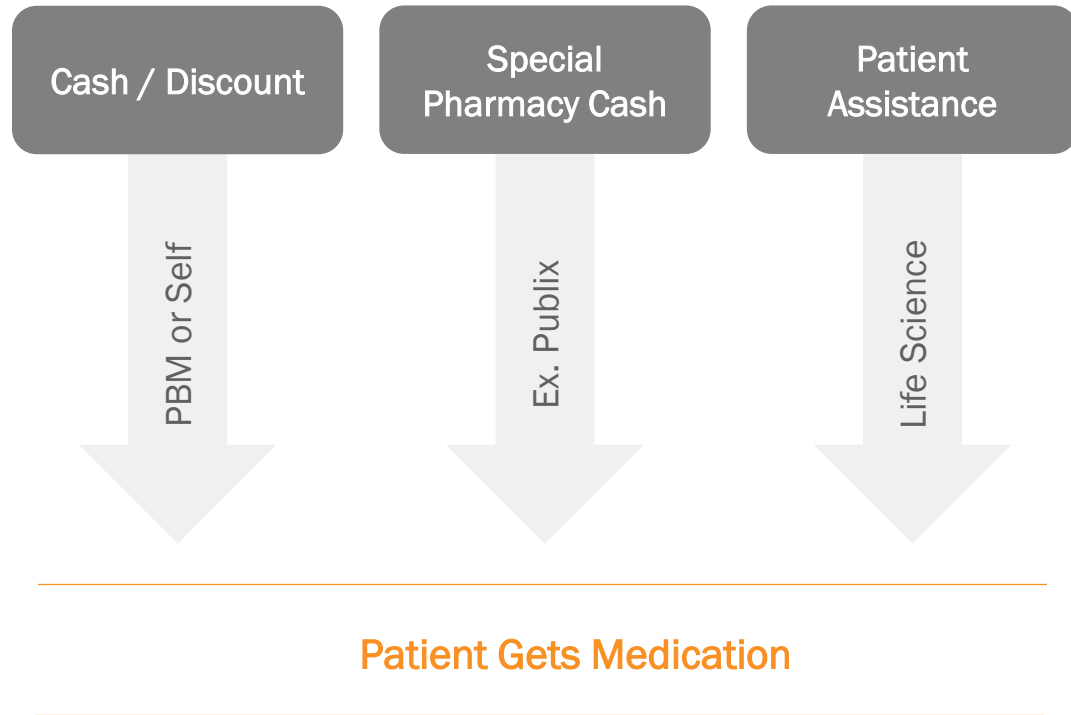
23% of prescriptions are cheaper due to pharmacy or cash programs

How RxBenefit Clarity Works

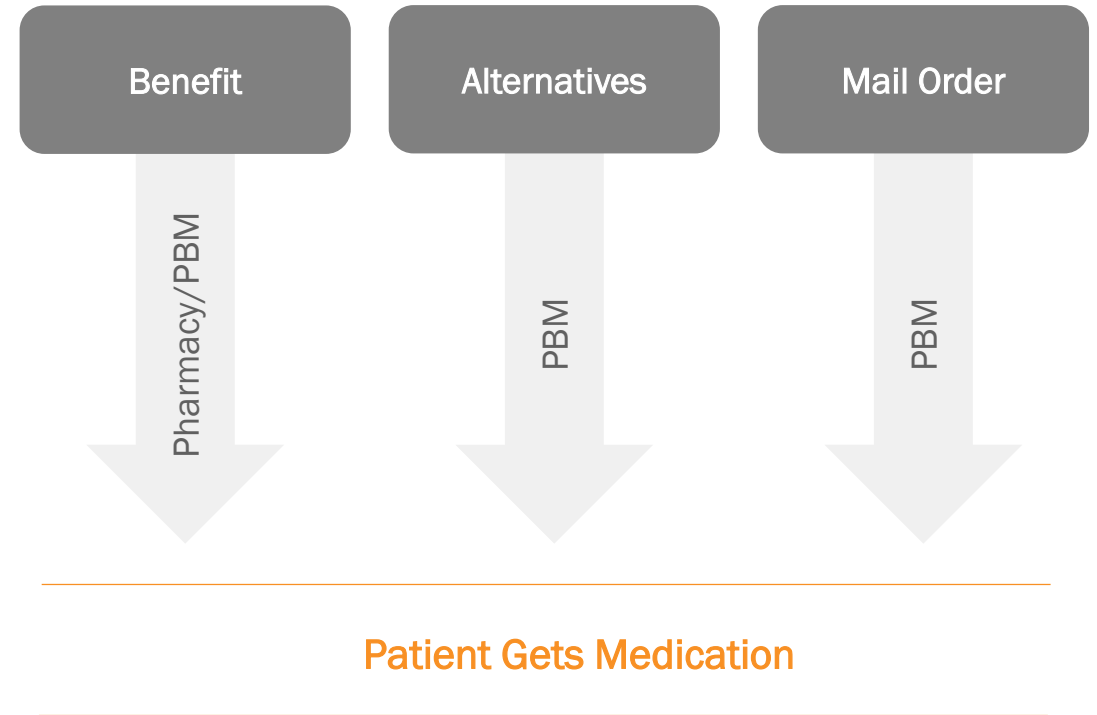


Methods for Patient Getting Medication

Cash Coupon Solution



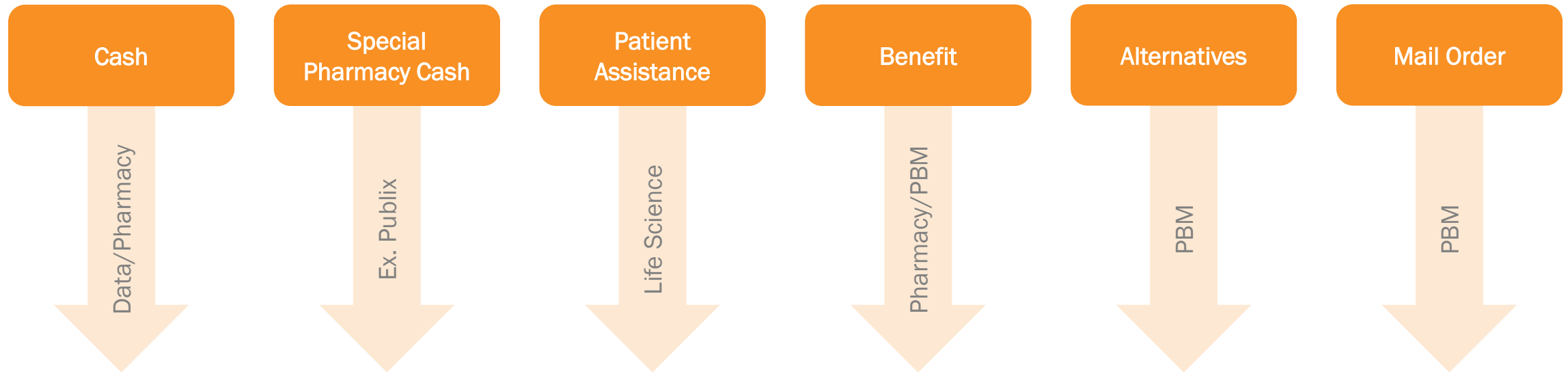
PBM Solution



CoverMyMeds Vision to Help All Patients

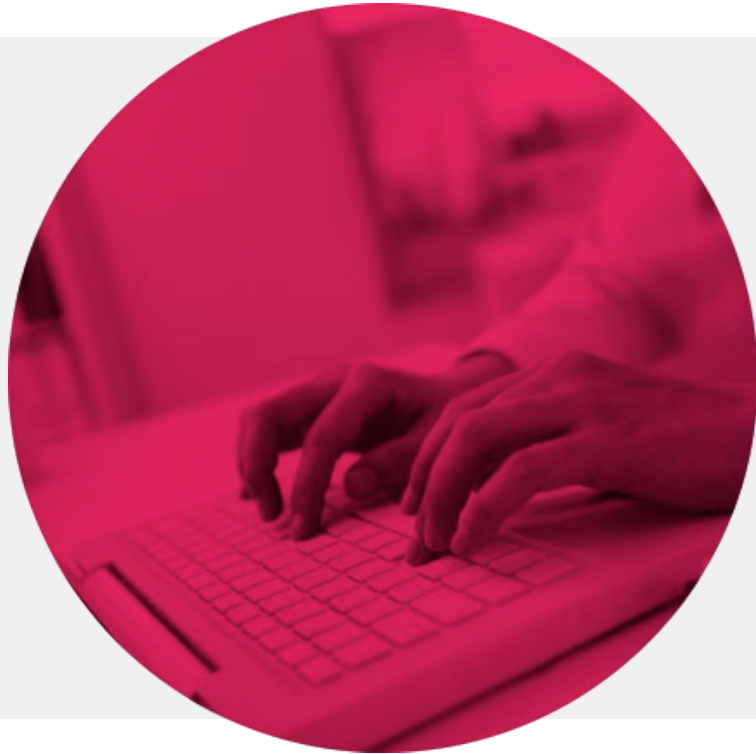


Patient Matching and Eligibility Look up



Patient Gets Medication

RxBC: Patient Decision Support in 0.25 Seconds



Patient Cost Using Benefit



Pharmacy Dispensing Insights



Clinically Appropriate Alternatives



Automatic Patient Assistance



PA Indication with Post PA Cost



Cash and Pharmacy Special Pricing

Case Study for RxBenefit Clarity

CoverMyMeds partnered with a leading EHR system with over **150,000** providers to launch RxBenefit Clarity. Since then, RxBC has been used by providers to generate over **130 million** individual searches



Patient pay amount returned was **97%** accurate, increasing providers' confidence when speaking with patient about costs



Patients whose providers used RxBenefit Clarity were **19%** more adherent to picking up their medications



Cheaper alternatives were shown in **2.5 million** transactions, helping providers give more options to their patients



Same day pick-up was available for **84%** of the transactions generated; **61%** percent were available within one hour, decreasing time to therapy



Providers ran an average of **4** transactions during a single patient visit, showing active decision support that allows providers and patients to make decisions with confidence across the full spectrum of prescriptions

Dashboard

Medication Order

Patients



Prior Authorization

Settings

Live Support

+ NEW PATIENT

Search for a patient, medication, help topic, etc.

	Charise McCall	03/07/1954	Female, 64 years old	MRN: IM5DTV85
	Tiffany Corona	10/01/1995	Female, 23 years old	MRN: 29G6X69P
	Douglas Sparkman	06/13/1974	Male, 44 years old	MRN: 50E7QNTY
	Jerry Bowlin	09/10/1952	Male, 66 years old	MRN: YT1GA76W
	Robert C. Tam	05/19/1935	Male, 83 years old	MRN: 3WDVPUZY
	Sarah Fisher	08/28/1994	Female, 24 years old	MRN: 2KR2OWV4
	Roy Quinlan	07/20/1943	Male, 75 years old	MRN: ATLCL5FB

[Dashboard](#)[Medication Order](#)[Patients](#)[Prior Authorization](#)[Settings](#)[Live Support](#)**Charise McCall**

Female, 64 yrs, 03/07/1954

MRN: 12345AZ

ESN: 224572

Coverage: Drug Plan XYZ

Last BMI: 22.3 kg/m

Notifications**Upcoming Appointment:** Monday, January 18th, 2019 – Annual checkup.[Send Reminder](#) | [Reschedule](#)**Current Prescriptions****Saprocion 200MG tablets****Timoderal 100MG tablets****Agallac Tiacane 10MG packets**[+ Add New](#)**Patient Notes** + **Office Visit - 4/12/17**

Sed lacinia finibus consequat. Integer maximus auctor nunc sit amet congue. Etiam eleifend consectetur quam, ut tristique ligula cursus vel. Fusce aliquam nisl et nulla finibus bibendum.

Vaccination - 4/12/17

Fusce et nisi erat. Phasellus sit amet viverra tortor.

Annual Checkup - 1/15/17

Etiam fermentum varius turpis a blandit. Aliquam hendrerit orci vitae eros interdum ultricies. Praesent vestibulum egestas purus. Nullam semper nisi in velit posuere porttitor.

Lorem ipsum dolor sit amet, consectetur adipiscing elit.

[View all Patient Notes](#)

- Dashboard
- Medication Order**
- Patients
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Current Prescriptions

- Saprocion 200MG tablets
- Timoderal 100MG tablets
- Agallac Tiacane 10MG packets

New Prescription

[+ Add New](#)

New Prescription - Charis McCall ✕

Quantity Directions Refills

Dispense as written

Filled By

CANCEL **CONFIRM**

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New Prescription

[+ Add New](#)

New Prescription - Charis McCall ✕

Apreretin 200MG tablets

Dispense as written

[CANCEL](#) [CONFIRM](#)

Dashboard

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Current Prescriptions

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Timoderal 100MG tablets

Agallac Tiacane 10MG packets

New Prescription

[+ Add New](#)

New Prescription - Charis McCall



Apreretin 200MG tablets (30, once daily, no refills)

Prescription Benefit Details

Prior authorization required.

Start PA?

Prior Authorization Estimated Cost

\$235.00 – \$285.00

Plan Recommended Therapeutic Alternatives (check to switch)

Eucrisa 100MG tablets

Elidel 400MG tablets

Powered by RelayHealth - The Patient Pay Amount displayed is an estimate at the aforementioned pharmacy above

CANCEL

CREATE RX

New Prescription - Charis McCall



Apreretin 200MG tablets (30, once daily, no refills)

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CANCEL

CREATE RX

New Prescription - Charis McCall



Urobax 1.5L (1.5L, once daily, no refills)

Prescription Benefit Details

Estimated Cost

\$130.00 – \$175.00

Patient Deductible



\$773.12 of \$3,000 Remaining

Powered by RelayHealth - The Patient Pay Amount displayed is an estimate at the aforementioned pharmacy above

CANCEL

CREATE RX

covermymeds®

Questions?

